



# AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

## **Six DEE Telecom Solution Pvt Ltd** **Campus Recruitment - 2019 Passing Out Batch**

<b>Company</b>	Six DEE Telecom Solution Private Limited		
<b>Batch</b>	<b>2019 Passing Out Batch</b>		
<b>Joining</b>	June 2019		
<b>Date of Campus</b>	Will be informed later		
<b>Job Title</b>	Business Development/Account Management/Sales Support		
<b>Eligible Degrees</b>	BBA / B.Com / B.Sc		
<b>Eligible Branches</b>	All		
<b>Location</b>	Gurugram		
<b>Eligibility Criteria</b>	10th	-	65% & Above
	12th	-	65% & Above
	Graduation	-	65% & Above
<b>Compensation (CTC)</b>	<b>INR 3.00 LPA</b>		
<b>Roles &amp; Responsibilities</b>	<ul style="list-style-type: none"><li>• Supporting the development of business opportunities in conjunction with the sales team</li><li>• Analyse customer requirements</li><li>• Sales Support for Bids and Proposals - Providing responses to Requirements / RFPs / RFIs; Bid management; Presentation preparation</li><li>• Client interactions for techno commercial requirements - Commercial proposal preparation</li><li>• Marketing – Competition Analysis, Newsletters, Market updates, Lead generation</li><li>• Account Management: Regular touch with customer, new business generation, revenue management.</li></ul>		
<b>Other Skill Required</b>	<ul style="list-style-type: none"><li>• Expert in Microsoft Office</li><li>• Excellent communication skills</li><li>• Fluency in French language will be a big plus (not mandatory though)</li></ul>		
<b>How to Apply?</b>	Interested and eligible students need to apply on the link given below latest by <b>11<sup>th</sup> March 2019 by 10:00 AM</b>  <a href="#">Click here to apply</a>  Late entries will be automatically deleted.		

**My Best Wishes are with you!**

**Prof. Dr. Ajay Rana**

**Advisor**